**BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI**

**WORK-INTEGRATED LEARNING PROGRAMMES DIVISION**

**First Semester 2021-2022**

### BITS SESAP ZG629T Project Work EC-3 Pre-Final Evaluation Sheet

**Upload Softcopy of Final Dissertation Report, Pre-Final Evaluation Sheet, and Final Presentation by June 16, 2022**

**ID No. : 2018HS70003**

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**NAME OF THE STUDENT : Roshan Kumar Gupta**

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**NAME OF THE SUPERVISOR : Rupali Arora \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**PROJECT WORK TITLE : Generate sales leads from email conversation**

**using AI/ML**

***Project Work Final Evaluation*** *(Please put a tick ( ) mark in the appropriate box)*

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| --- | --- | --- | --- | --- | --- |
| **S No.** | **Evaluation Component** | **Excellent** | **Good** | **Fair** | **Poor** |
| 1. | Final Project Work Report | ✓ |  |  |  |
| 2. | Final Seminar and Viva-Voce | ✓ |  |  |  |

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| **S.No.** | **Evaluation Criteria** | **Excellent** | **Good** | **Fair** | **Poor** |
| 1 | Technical/Professional Competence |  | ✓ |  |  |
| 2 | Work Progress and Achievements | ✓ |  |  |  |
| 3 | Documentation and expression |  | ✓ |  |  |
| 4 | Initiative and Originality | ✓ |  |  |  |
| 5 | Research & Innovation |  | ✓ |  |  |
| 6 | Relevance to the work environment |  | ✓ |  |  |
| Please ENCIRCLE the Recommended Final Grade: Excellent / Good / Fair / Poor | | | | | |

**Remarks of the Supervisor:** Project work taken up has a lot of relevance to day-to-day activity for Pre- Sales / Customer Consultants. A lot of time can be saved with this Intelligent Sentiment Analysis. The work is genuine and lot of research / collaboration with real Pre-Sales colleagues has happened to capture pain points and come to a suitable solution

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|  | **Supervisor** | **Additional Examiner** |
| Name | Rupali Arora | M Saurabh Sharma |
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| Signature |  |  |
| Place & Date | Bangalore, 16-06-2022 | Bangalore, 16-06-2022 |